

2001

ANNUAL REPORT



Springfield Business &
Development Corporation

Our Member Investors

Assemblies of God—General Council
Associated Electric Cooperative, Inc.
BKD, LLP
Bank of America
Banta Foods, Inc.
Bass Pro Shops
Warren Bates & Associates, Architects
Builders' Association of Missouri
Burlington Northern & Santa Fe Railroad
Butler, Rosenbury & Partners, Inc.
The Casey Associates
City Utilities
Commerce Bank
Concrete Company of Springfield
Harry Cooper Supply Co.
Cox Health Systems
Dayco Products, Inc.
Dewitt & Associates, Inc.
Dillon's Food Stores
Empire Bank
Esterly, Schneider & Associates, AIA
Ferrell-Duncan Clinic, Inc.
First USA
Flintco, Inc.
Gallagher-Morris Insurors
Great Southern Bank
Greene County
Guaranty Federal Savings Bank
Home Builders Association of Greater Springfield
Huckstep & Associates, LLC
JPS & Associates, Inc.
Jones Realtors/CJR Commercial Group
Killian Construction Co.
Kirkpatrick, Phillips & Miller, CPA's, PC
Kraft Foods, Inc.
Rich Kramer Construction, Inc.
Lathrop & Gage, LC
Liberty Bank
Lincoln-Evans Land Title Company, Inc.
E.A. Martin Company
Mathews & Associates, Inc.
McLoud & Company, LLC
Med-Pay, Inc.
Meeks Building Centers
Metropolitan National Bank
Jim Morris & Associates, Inc.
Paul Mueller Co.
Nabholz Construction Corp.
Nattinger Materials Co.
The Law Firm of Neale & Newman, LLP
Ozarks Technical Community College
Palmerton & Parrish, Inc.
Pepsi Cola General Bottlers
Prestressed Casting Co.
Quest Capital Alliance, LLC
Reckitt Benckiser, Inc.
ReGen Technologies
Roper Electric Co.
St. John's Health System
St John's Physicians & Clinics
Sam's Club
Sapp Design Associates Architects, PC
Signature Bank
Larry Snyder & Company
Southern Missouri Containers, Inc.
Southwestern Bell Telephone Co.
Springfield Area Chamber of Commerce
Springfield-Branson Regional Airport
City of Springfield
Springfield Contractors Association
Springfield Grocer Co.
The Springfield News-Leader
Springfield ReManufacturing Corp.
Springfield Underground, Inc.
Ron Stenger Realtors, Inc.
TCSI, Inc./Transland, Inc.
THE BANK
Thompson Pontiac GMC Cadillac
3M Co.
UMB Bank, N.A.
Unimark Plastics Co.
Union Planters Bank
U. S. Bank
Walton Construction Co., Inc.
Wendy's of Missouri, Inc.
Whitlock, Selim & Keehn, LLP
Yates, Mauck, Bohrer

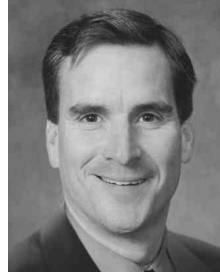
Our Mission

The Springfield Business & Development Corporation is the economic development subsidiary of the Springfield Area Chamber of Commerce. Its mission is to provide a continued revenue source for the Chamber's economic development program, assisting business and industry, and attracting new business and industry to the Springfield Area.

Our Board of Directors



Mr. Jack Stack
SBDC President
SRC Holdings



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SBDC Vice President
Quest Capital Alliance, LLC



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SBDC Treasurer
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Mr. Andrew Lear , BKD, LLP
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Dr. Robert Spence , Evangel University
Mr. John Twitty , City Utilities
Mr. Glendon Walker , TCSI, Inc./Transland, Inc.

2001 National Recognition

Springfield is recognized by
Employment Review as a **Top
10 Place To Live & Work**



1. Austin, TX
2. Raleigh/Durham/
Chapel Hill, NC
3. Sarasota, FL
4. Denver, CO
5. Ft. Worth, TX
6. Orlando, FL
7. Colorado Springs, CO
8. San Antonio, TX
- 9. Springfield, MO**
10. Atlanta, GA

Springfield named by **Outlook Magazine** as a **2001 Top 25**



Choice City For Business

Business Development Outlook Magazine
selects twenty-five "Choice Cities" that are most desirable for a
business to expand in or relocate to.



Springfield is ranked as a **2001 "Five Star Community"**
for Quality of Life

A "Five Star" rating indicates a position in the top 15% or the
top 50 communities of 329 metro areas in the U.S.

Springfield is chosen as a **2001 Gold Medal School System**

Springfield placed in the top 18% of all school systems in the
nation by an index that measures graduation outcomes,
resources available to schools, and education in the community.

Partnership Industrial Center West

“Timing is everything.”

In the development of Partnership Industrial Center West, located adjacent to Springfield-Branson Regional Airport, the timing couldn’t have been better. Partnership Industrial Center, a 364-acre master-planned development located in northeast Springfield, is nearing capacity. Established just nine years ago, the PIC has only four parcels remaining. Partnership Industrial Center has been a tremendous economic development success for Springfield and the region. Twenty new or expanding manufacturers have located operations in the industrial park, creating or retaining more than 1,600 area jobs. The total PIC capital investment exceeds \$174 million.



Success in the original PIC indicated that there was room for additional expansion into a new center. In fact, once the Partnership Industrial Center exceeded 50 percent occupancy, planners felt it was time to begin identifying sites throughout the region that would meet requirements for Springfield’s next world-class industrial park. “It continues to be our intent to provide an adequate number of quality industrial sites for prospective tenants,” says Jim Anderson, president, Springfield Area Chamber of Commerce. “And I believe we have experienced a seamless transition from Partnership Industrial Center to the newly-created Partnership Industrial Center West.” By year’s end, 23 acres at PIC West were sold to the park’s first two tenants, Stamina Products and Executive Coach Builders. Both companies should be operational by the third quarter of 2002.

Representatives of Springfield’s Partnership for Economic Development are pleased with the site location and attributes available to new and expanding business and industry. The “partnership” element of both PICs is comprised of the City of Springfield, City Utilities, the Chamber and the Springfield Business and Development Corporation. Eleven financial institutions provided financing for the Springfield Business and Development Corporation’s property acquisition of PIC West. The SBDC is the Chamber’s economic development subsidiary and has acquired 242 acres of the 400-plus acre development. The Springfield-Branson Regional Airport made available the balance of the industrial park property. “We believe we now have inventory of industrial property for the next 10 to 15 years.” Anderson says. “And that’s a very strong position for our economic development partnership team to be in.”



Partnership Industrial Center

New Additions in 2001

	JOBS	CAPITAL INVESTMENT	SQUARE FEET	ACRES
NorthStar Battery	58	\$35 million	139,000	18.0
Digital Monitoring Products	82	\$3.1 million	42,500	14.6
Maiman Company	8	\$10 million	180,000	21.7
Missouri Color Web	10	\$4.2 million	30,000	3.6
Certified Metals	15	\$1.5 million	30,000	6.9
TOTAL	173	\$53.8 million	421,500	64.8

SBDC Marketing Award

The Springfield Business and Development Corporation's "Everywhere Should Be Like This" marketing piece, developed in 2000, was the recipient of an Award of Excellence by the Southern Economic Development Council at the 2001 Annual Conference of the SEDC.

The marketing piece presents the location advantages of the Springfield metro area, highlighting factors such as cost of living, livability and the diversity of the local economy. It is primarily targeted to key decision makers in the site location business. It is also geared to business and industrial prospects with which the SBDC and its partners regularly communicate.

The Southern Economic Development Council is the oldest and largest regional economic development association in North America, with members in 17 states in the American South.



Our Website

www.business4springfield.com

In the ever-changing world of the Internet, websites need to be kept fresh, up-to-date, and user-friendly. That's why the SBDC website, business4springfield.com, launched in mid-1999, underwent its third revision in mid-2001. The improvements include a complete facelift and a thorough restructuring and expansion of the information contained within the site. Here's an overview of what users experience.

- **Expanded Demographics:** All the vital statistical information needed for economic development in Springfield, continuously updated and easy-to-read.
- **Decreased Load Time:** All pages load in seven seconds or less—nearly half the suggested standard—on a 56k modem.
- **Quick Search for Sites and Facilities:** Fast, easy-to-use searches for buildings and sites in the Springfield metro area.
- **Quality of Life Tour:** A slideshow and photo tour of what makes Springfield a great place to live and work.
- **Publications Library:** Everything from the major employers list to the Springfield labor study to Starting-A-Business guides.
- **Partnership Industrial Center websites:** The full details, including available lots and current companies, are available on Partnership Industrial Center and the new PIC West.
- **Online Job Network:** Linking job seekers to employer websites and to other employment services.
- **Business Assistance:** Tax credits, license and permit instructions, utility information, links to other local assistance providers are just a few of the options.
- **Extensive Schools Data:** Detailed statistics on Springfield Public Schools is available only here at business4springfield.com

www.business4springfield.com

SBDC COMMUNICATIONS

In an attempt to utilize technology in communications, the Springfield Business Development Corporation has developed a new email communication tool—the SBDCcommunications.

Launched in 3rd Quarter of 2001, the email correspondence replaces the old newsletter format and helps bring SBDC member/investors current and useful information. Instead of reporting on events or issues that have long since passed, the email communication takes on an electronic news brief format and can be sent at a moment's notice to inform recipients of an upcoming event, brief them on a recent development, or provide up-to-date data on the Springfield metro area.

Currently offered on an "as needed" basis, the SBDCcommunications is sent to over 110 member/investors and others interested in the economic development of Springfield.

Everywhere should be like this

www.business4springfield.com